



Greg Stancil, RHU[®], ChHC[®]

Director of Healthcare Reform, Account Executive

As Account Executive and Director of Healthcare Reform at Scott Benefit Services, Greg Stancil will provide the following services:

- Provide health and welfare strategic planning including financial analysis, benefit design, and competitive marketing strategies.
- Provide accountability for annual Scott project plan execution of strategic client initiatives.
- Assist with renewal evaluation and vendor negotiation process.
- Assist with quarterly financial reports and presentations.
- Analyze claims utilization data and provide recommendations and guidance to assist in developing effective wellness strategies.
- Assist with program implementation and communication strategies.
- Keep clients abreast of healthcare reform.
- Coordinate special projects.
- Provide assistance with elevated human resource and benefit issues.
- Provide assistance with complex questions and issues regarding market and legislative changes i.e. COBRA, ERISA, FMLA, HIPAA.



About Greg Stancil

Greg Stancil serves as an Account Executive at Scott Benefits Services with over 13 years of experience in the healthcare industry, working with PPO networks, carriers and as a consultant. He also serves as Director of Healthcare Reform, in which he oversees Scott's client healthcare reform plan actuarial validation and affordability custom modeling, healthcare client checklist due diligence process and client HCR monthly webinar series. Additionally, Greg conducts healthcare reform workshops across the southeast and manages Scott's healthcare reform blog.

Greg attended Luther Rice University and has his Registered Health Underwriter (RHU), Chartered Healthcare Consultant (ChHC) and Certificate of Studies in Healthcare Reform designations from the American College.